

From Success to Significance

Achievers Group, Australia's leading business consulting firm, has formed an alliance with Western Pacific Financial Group, to help businesses maximise profit and make the transition from *Success to Significance*.

With Achievers Group's expertise in improving the bottom line results of businesses, Managing Director Tony Gattari felt it was important to ensure this extra profit was put to good use.

"Philanthropy is something I hold very close to my heart, and I was encouraged to see someone like Ivan Ang, from Western Pacific, working closely with business owners to help make a lasting impact in the community," Mr Gattari said.

"Achievers Group has helped more than 90 businesses increase their profits and this additional profit can be used to literally change someone's life," he added.

Many business owners are not content with just running a successful business, but aim to also live a life of significance. Ivan Ang, the Principal of Western Pacific Financial Group's Chatswood Office, has particular experience and expertise in helping business owners form strategic giving plans.

"I believe that in the heart of a man beats a desire to make a difference in the lives of those less fortunate," Mr Ang said.

"Rather than just giving a cheque to charity, I work with business owners to develop strategic giving plans that aim to create long-lasting impacts in the community, leaving a legacy beyond one's lifetime.

"A strategic giving plan clarifies the areas of the community which you would like to focus your contributions to. It also helps you stick to your overall financial goals which include seeing the results of your giving.

The combination of an improved bottom line, courtesy of Achievers Group, and a strategic giving plan should result in a significant difference to the lives of business owners and to the community

For More Information, or Interviews, Please contact:

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About Tony Gattari

Owner and Managing Director, Achievers Group

Tony was the General Manager of Harvey Norman Computer and Communications Division where he oversaw the growth of the division from \$12 million to \$565 million in 9 years. Tony has recently been the Managing Director of a publicly listed company and also been CEO of a successful technology company.

His clients include Apple Computer, Australia Post, Domayne, LG Electronics, Mortgage Choice, Rebel Sport and many others – large household names and more than 90 small to medium sized businesses. Making a difference in peoples' lives!



About Ivan Ang

GDip AppFin (Sec Inst) FPA (Aff)

Ivan Ang has worked in the financial services industry since 1999. He is the Principal and Senior Wealth Management Consultant of Western Pacific Financial Group's Chatswood office.

Ivan began his career with one of Australia's largest banks and was soon promoted to their top financial planning team. During his time at the bank, he initiated and developed the project of integrating of financial planning into the bank's corporate superannuation services, centred around the provision of superannuation choice-of-fund to employees.

After leaving the bank, Ivan has worked with some of Australia's largest financial planning groups before deciding to establish his own financial planning practice. In 2005, Western Pacific Financial Group approached Ivan to establish and operate their new office in Sydney with a specific focus on High Net Worth clients. His firm has since experienced rapid growth and has developed a number of strong strategic alliance partners in the fields of tax, law and the Not-for-Profit sector.

