

**MOVING FORWARD**

# Gurus share trade tips

**W**HEN it comes to growing a business, Tony Gattari and Peter Irvine certainly know a thing or two.

Mr Gattari was general manager of Harvey Norman's computer and communications division, overseeing its growth from \$12 million to \$565 million in nine years.

Mr Irvine was part of the team that launched McDonalds in Australia and went on to be managing director at



Guest speaker Peter Irvine, ProSkills co-ordinator Keith Lawrence and guest speaker Tony Gattari chat at the business dinner, held at Mackay Grande Suites on Friday. PHOTO: 160410/244

**Everyone went away with a 90-day plan to implement.**

— Craig Tomkinson, The Life Centre

DDB Needham before establishing Gloria Jean's Coffees in 1996.

On Friday and Saturday, the men were in Mackay to share a few tips with its business community.

Craig Tomkinson, of The Life Centre, said about 30 people attended a business dinner at the Mackay Grande Suites on Friday night to hear the pair talk.

"Peter told the Gloria Jean's (Coffees) story on how it all got started and some of

the successes and challenges," he said.

"Tony focused on selling and marketing, which is his forte. It was very interactive with the audience."

On Saturday, 40 people attended the men's Power Up

business seminar at The Life Centre in Evans Avenue, Mr Tomkinson said.

"They were talking about all the aspects of growing your business and about successes and difficulties.

"Everyone went away with

a 90-day plan to implement."

Mr Tomkinson said organisers were encouraged by the positive feedback they had received and were considering bringing Mr Irvine and Mr Gattari back to Mackay in 18 months or two years.

## Boating dealer motors ahead



Stephen Boxall, left, Brett Griffin, Greg Camilleri and Steve Wicks celebrate news that Reef Marine is one of Yamaha Motor Australia's top dealers. PHOTO: CONTRIBUTED

MACKAY'S Reef Marine is celebrating news it is one of Yamaha Motor Australia's best dealers after achieving platinum status with the company.

Owners Brett Griffin and Greg Camilleri, who took over the company in 1995, thanked their customers and staff members for supporting Reef Marine.

The Platinum Dealer Program highlights dealers that have exceptional customer service for sales and service and demonstrated high standards of workshop services.

Reef Marine, on Prospect Street, sells boats, trailers, electronics, accessories and Yamaha outboards.

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