

Realise your business' potential today.

Find out how *Tony Gattari* and the Achievers Group can advise, strategise, train and mentor you and your team.



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Tony Gattari is in danger of becoming a legend in Australian computer retailing. He first hove into public view as the fast-talking sales hurricane behind Harvey Norman's computer superstore, moved onto an ill-fated computer retailing venture and somehow managed to keep his investors on deck long enough to reinvent the company as an ecommerce engine for retailers wanting to sell their wares over the internet.

SYDNEY MORNING HERALD

The man credited with tightening Harvey Norman's extraordinary grip in the retail PC market, Tony Gattari is now selling his secrets.

AUSTRALIAN NEWSPAPER

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www.achieversgroup.com.au

Education > Inspiration > Motivation > Activation.

The 9 most important things you should know about business advisor, strategist, trainer and mentor, *Tony Gattari*:

1. Tony owns and runs a business and human development company, called Achievers Group Pty Ltd, in which he and his staff provide coaching, mentoring, training and workshops for individuals, business owners and large multinational organisations. He is an accredited global trainer and business advisor for Icon Business solutions.
2. Tony was the General Manager for Harvey Norman Computers and Communications division where he created, along side a very capable team, the "Harvey Norman Superstore" model and successfully grew the business turnover from \$12 million to \$565 million in 9 years.
3. Tony has also been the Managing Director of a public listed company, founded 2 companies and also been CEO of a successful technology company.
4. Tony's current and past clients include Acer Computers, Apple Computers, Australian Geographic, Australia Post, Domayne, Esen Furniture, Flexirent, Ingram Micro, Harvey Norman, LG Electronics, Mortgage Choice, Rebel Sport, Resi Finance, Space Furniture, Subway and The Good Guys. He has worked with these businesses in the areas of business planning, strategy, implementation, training, workshops and key note motivational speaking. Tony has worked with over 90 small to medium businesses.
5. Tony has developed a range of 28 workshops and is in demand as a key note motivational speaker specialising in sales, marketing, negotiating, attitude, success and leadership.
"Since Tony's training 2 weeks ago we have been able to increase our gross profit by an extra 2 – 3 % which is great and just proves the impact that enthusiasm Tony brings"
TROY THOMAS – COMPUTER PROPRIETOR – DOMAYNE LIVERPOOL
6. Tony is a volunteer with Teen Challenge NSW (TC), a residential rehabilitation centre for men aged 16 to 35 years with life controlling addictions like drugs, alcohol and gambling. At TC he conducts workshops, organises high profile guest speakers and assists in fund raising and promotional strategies.
7. Tony is professionally qualified and has a Bachelor of Business degree in Marketing.
8. Tony is a down to earth family man with a beautiful bride of 11 years and two girls. He lives in Sydney's Northern Suburbs and has a "positive, whatever it takes" attitude and has a passion to help others achieve their dreams.
9. Tony has been widely followed in mainstream media with some of the comments including:
" Tony Gattari, the young salesman credited with driving the Harvey Norman Group to dominance in computer sales, typifies the Harvey Norman style: straightforward, passionate, optimistic and an enthuser on a grand scale".
" Gerry Harvey – *Business Secrets of Harvey Norman's Retailing Mastermind*"
AUTHOR JAMES KIRBY

What we offer: Business planning and advising; Business strategy and consultancy; Business training and workshops; Sales and customer training education workshops; Marketing solutions; Physical training and assessment and Corporate retreats.

"I am passionate and excited about seeing companies bloom to their full potential. Let myself and my personally hand picked team of partners come alongside you and build your company into everything it can be. I can guarantee you won't be disappointed." Tony Gattari



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